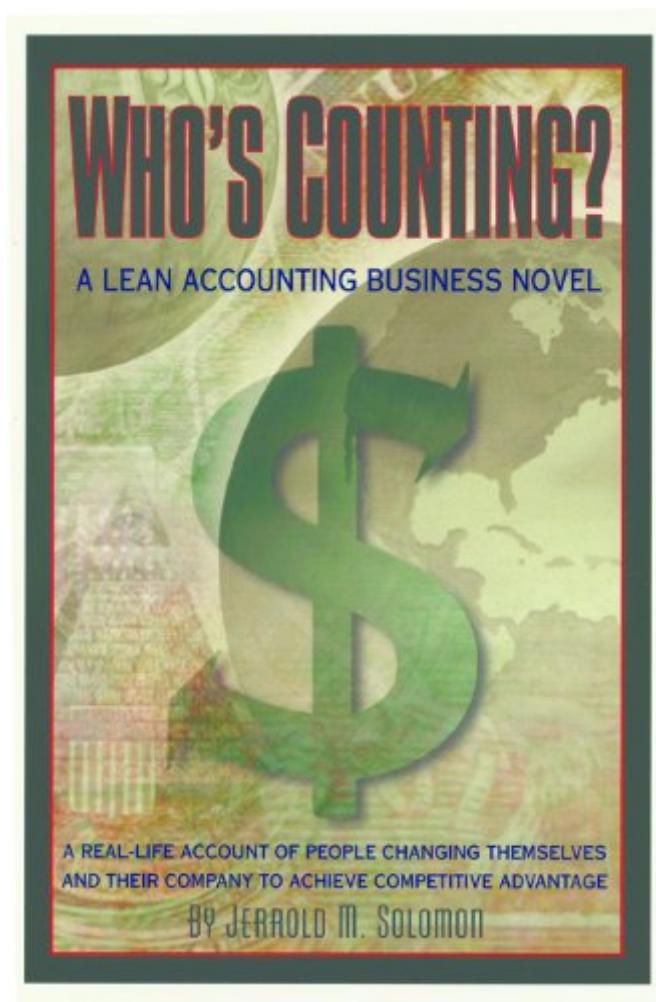


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# Who's Counting? A Lean Accounting Business Novel



## **Synopsis**

"Who's Counting?", by Jerrold M. Solomon, is a business novel that, for the first time, explains how accounting and manufacturing personnel must develop a partnership to successfully achieve world class results. This novel takes readers on a successful "Lean Journey", and illustrates how to bring accounting practices into the 21st century in order to compete in today's global market. A must read for all those interested in successfully implementing lean accounting! Jerry Solomon and Rosemary Fullerton's latest book, "Accounting for World Class Operations: A Practical Guide for Providing Information in Support of the Lean Enterprise" is an excellent follow-up book to Who's Counting?. The authors provide a roadmap for moving from a traditional standard cost system to a simple accounting system that provides appropriate information for a Lean Manufacturing Environment.

## **Book Information**

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## **Customer Reviews**

This is a good book to get an understanding overview on Lean Accounting. My supervisor mentioned we are looking into implementing Lean into our accounting department. I found this book and figured it would be a good basis for me to get a grasp on what will happen and what areas to

think about as the process is implemented.

Who's counting is an excellent book, and a must read. Although it would be easier to understand the finite details of the accounting methods with a financial background, this book provides something even more important; an understanding of the interrelationships between people and departments within a lean organization. Jerry M. Solomon clearly brings to light the difficulties in crossing organizational silos and the challenge of bringing different areas of a company together for a common goal. Regardless of your financial knowledge, the understanding gained about interpersonal relationships through reading this book will be well worth your time.

This is a must read for accounting, finance, and business leaders who want to avoid the real pitfalls associated with the clash between lean improvements and traditional accounting systems, written by a man who has functioned as a business leader in both finance and operations. The novel is a smooth read, and is engaging, but still has enough detail to be worthwhile. I had the opportunity to hear Jerry speak first, then I bought the book. He has an excellent story to tell. The reader should be somewhat familiar with lean fundamentals before reading this book, otherwise you will start off a little behind.

An absolute MUST READ for the accounting practitioner in a Lean implementation. Because the forma is a novel, the book is light on detail, but long on concept and identifies the challenges and potential optical pitfalls in a Lean implementation from an accounting point of view. I am a CPA and have over 15 years of experience in traditional accounting practices. The implementation of Lean stands many of the cost accounting and inventory accounting issues on their heads, and this book brings those issues to light in a way that the CPA in me can understand and identify with. If you are in a Lean enterprise, this is a must read for your accountng and finance professionals.

I work in Finance for a Fortune 200 company that is 100% committed to the Lean Journey. This book has been distributed, read and re-read throughout the company's leadership, both in Finance and in other areas, to help frame the issue of why Finance can be a barrier or an enabler to Lean. It does a great job of explaining not only the technical issues but really demonstrates the cultural obstacles and why they exist, all in an easy-to-read story. I would highly recommend this book to anyone and in particular Finance leaders who are wondering where they fit in with Lean.

Good introduction to lean accounting. Entertaining and easy to read.

Easy to read, honest and straight forward. By no means an education in implementation, but it does open the mind to the broader economy impact. Well worth a read.

Smooth transaction and prompt delivery - thanks

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